



## **FOCUS ACADEMY FOR CAREER ENHANCEMENT**

### **WHO WE ARE?**

A bunch of IIM Graduates and entrepreneurs, who founded a company called Focus Academy for Career Enhancement (FACE) in Dec 2008 ([www.focusacademy.in](http://www.focusacademy.in)).

Our journey has been exhilarating so far, and we're looking for bright, energetic associates to join us, as we speed ahead.

### **WHAT IS THIS ALL ABOUT?**

Looking for a job that is challenging and enjoyable? With tremendous learning and growth potential?

Work with FACE - young, evolving, already immensely successful company founded and run by IIM Graduates. Gain some invaluable experience that you will never get in an MNC. Report directly to and learn from the leadership team. And of course.....make good money and more important – an enjoyable, satisfying career.

Intrigued? Read on.....

### **WHAT DOES FACE DO?**

FACE (Focus Academy for Career Enhancement) is India's largest and most premium employability enhancement skill development enterprise. In 9 years since inception, we have trained more than 15, 00,000 students across 1,000 plus institutions. We operate PAN India and are the marker leader in the placement training industry.

We have two business verticals that focus on two distinct customer segments - Educational Institutions and Corporate Organizations.

At Educational Institutions, we offer comprehensive skill-development programs covering aptitude, communication skills, soft-skills and technical skills to students. 90% of our business is from repeat clients who sign long-term contracts with us.

At corporate organizations, we assist the HR team in both recruitment and training of fresher graduates.

## **OUR GROWTH SO FAR**

- No 1 player in India in the placement training industry just 9 years time
- Operations in PAN India, 600 plus associates
- Due to our far superior training content and delivery, displaced competitors who were in the business for 10-15 years!
- Groomed more than 15,00,000 students in more than 1,000 colleges till date
- Top Clients include IIT Madras, IIT Bombay, IIT Kharagpur, VIT University, KIIT University, RVCE Bangalore, CBIT Hyderabad, CET Trivandrum, Jamia Millia Islamia Univ Delhi, Veermata Jijabai Technological Institute Mumbai, IIIT Hyderabad etc

## **STRATEGIC PARTNERSHIPS**

- Associate Member of NASSCOM
- Implementation partner of Anna University for IT enabled soft skills training
- Authorized Center and Assessment partner for Cambridge University designed Business English Certificate
- Technology training content vetted and accredited by 'Cognizant Academy'
- Affiliated Training Partner of National Skill Development Corporation (NSDC)
- Preferred training vendor for several prestigious government projects including Rajiv Gandhi University of Knowledge Technologies (RGUKT), Telengana & Andhra Pradesh; and Government of Karnataka (GoK) Department of Collegiate Education (GoK - DCE)

## **AWARDS, ACCOLADES & INDUSTRY RECOGNITION**

- Rated as one of the top 20 startups of India by Seedstars World India 2014
- Featured in [The Economic Times' Starship Enterprise](#) section for being a unique entrepreneurial venture on 10 Sep, 2010
- Featured in [The Hindu Business Line](#) for training delivered at IIT Madras on 20 Oct 2013
- Selected as one of 3 winners of the Prestigious [EduStars Award 2013](#) by an elite panel of industry experts and venture capitalists, from over 200 applicants. The award is sponsored by Intel and Accel Partners
- Won the prestigious "Best New Center of the Year " award from Cambridge English for the year 2014

## **WHAT MAKES USSPECIAL?**

- 90% of our business is from repeat clients – Our average training feedback is never less than 4.2 out of 5
- Our trainers and Business Analysts spend >40% of their time on building their own skills / improving capability – We invest close to 20% of our revenue on internal training
- We practice what we preach – Our employees are highly employable!!
- We are very passionate about redefining education and employability – Our trainers and Business Analysts have their own fan clubs in colleges!!
- We hire B.E/B.Tech with entrepreneurial aspirations and give them a near- entrepreneurial experience – We support their dreams!

## **ROLES ON OFFER**

- Subject Matter Expert

## **Job Description: Subject Matter Expert (Technical)**

A subject-matter expert (SME) or domain expert is a person who is an authority in a particular area or topic. They may work on different types of projects and have slightly different duties, but their role is essentially to ensure the facts and technical details are correct. They will be primarily responsible for creating technical content and new product development.

- Passion to teach (mandatory)
- Sound Knowledge in C, C++, Java and Data Structure
- Loves traveling across the country
- Ability and drive to work on conceptualizing and designing content

**Job Location:** Coimbatore

### **Eligibility Criteria:**

- Minimum 60% score across School (SSC, HSC), U.G & P.G results announced till date

### **Takeaways:**

- Enjoy, understand and live a start-up culture
- Closest you can get to running your own business – you conceptualize, design and implement the business strategy for the region assigned!
- Opportunity to be part of India's fastest growing education services company measured in any terms - – Revenue/ Employees/ No of clients
- Well structured compensation with mix of fixed pay and incentives
- Be part of a team which has been credited with successfully scaling up path breaking business model in the services sector
- **And last but not the least – the satisfaction of doing something with lasting value for the country by working in the education field. Our company's motto – Enabling Careers!**

### **COMPENSATION & DATE OF JOINING**

#### **Total Compensation Rs 3.30 Lakhs per annum**

- Base Compensation: Rs 3 Lakhs per annum fixed pay
- Variable Compensation: Upto Rs 30,000 per annum based on performance

### **Note:**

- 1) The candidate will be paid a stipend of Rs.8000 per month during probation (maximum 3 months).

## **TERMS AND CONDITIONS**

- This is a 'Dream Offer' i.e once the student accepts the offer he must sign out of the campus placement process
- 2 year Service Agreement to be signed on the day the offer is made. Service agreement will start from the date of joining
- Original certificates to be submitted on the day the offer is made. These will be held in safe custody in a bank locker for the duration of employment and returned during exit.

## **RECRUITMENT PROCESS:**

The Recruitment Process will include the following:



